

January 6-9	CES—Las Vegas, NV
January 20-23	Shot Show—Las Vegas, NV
January 22-25	NAMM—Anaheim, CA
February 5-7	Puerto Rico Academy of Audiology
February 18-21	AHAA—Orlando, FL
February 19-21	NHCA—New Orleans, LA
March 12	Luxury Show—New York City, NY
March 25-27	AudiologyNOW—San Antonio, TX

Westone Debuts: DefendEar Digital Shooter



We are excited to announce we have added to our digital hearing protection line with a new universal-fit product.

The new Shooter complements our DefendEar Digital line, which includes the custom-fit Digital 1, Digital 2 and Digital Hunter.

The Shooter allows for clear communication, as well as enhanced ambient awareness with three user-selectable amplification levels. When sounds at dangerous levels occur, the electronic circuit instantly suppresses the loud noise, protecting your hearing. The adjustable digital amplification boosts low-level sounds for detecting game moving through leaves and undergrowth.

With NRR hearing protection of 30dB, wind noise reduction, and no gun mount interference, they are the perfect universal-fit solution for anyone who is exposed to extremely loud sounds. The Shooter are also low-profile and come with foam ear tips making them comfortable to wear all day. Visit our online store at www.westone.com/store to order yours today!

MSRP \$499 | **Dispenser Price \$360**

SKU# 78346

Are You Getting Your Westone Dispenser Prices?

Sign In and Be Sure

1. Go to our website at www.westone.com.
2. Select the "Online Store" option located at the top right.
3. On the next page in the upper left select "Log in / Register"
Filling in this page will create an external account, allowing you to keep track of all of your orders placed on the website.

But Wait, there is one more very important step!

You will still need to "Request Dealer Access."

4. After you have filled in and submitted the Registration Form, you will be directed to the "My Dashboard" page.
5. On the right side of the screen look for "Are you a Westone Dealer," Click Here. The form on this next page will request your dealer information. *All boxes on this page must be filled in. If you do not have a URL please enter N/A.*
6. Once this form has been submitted it will take 1-3 business days to set you up for dealer access. You then will receive an e-mail confirming your status.

As always, if you have any questions please call your friendly customer services representatives at 800-525-5071.

Say "Hello" to a Member of the Westone Team Shirley Skidmore: Technical Support Specialist



We would like to introduce you to Shirley Skidmore, one of the technical support staff here at Westone. Originally from upstate New York, Shirley fell in love with Colorado after visiting a family member and moved to the Colorado Springs area shortly after graduating high school. After working various jobs for a number of years,

Shirley found her way to Westone, where she has remained for more than 26 years. Shirley started out in the assembly department mixing and measuring the powder and liquid blend material. Through the years she worked in the labs drilling, grinding and tubing earmolds and was a part of the quality control team prior to moving to technical services.

When not at Westone, Shirley loves to spend her time outdoors hiking, working in her garden (she especially loves to care for her roses and lilies) and enjoying the beauty of Colorado. Shirley also enjoys cooking (I hear she makes a mean homemade chili), spending time with her three children and six grandchildren and attending the Calvary Worship Center, where she serves in the marriage ministry. We're happy to have Shirley helping you with technical issues.

Sensitivity to Earmold Materials

For a variety of reasons, a patient may experience a reaction to a particular earmold material. This reaction may be to the material itself, a color additive or the abrasive quality inherent in the material. Generally speaking, a clear silicone material, like OtoBlast, is used for suspected allergy issues. Made without color or glaze (which makes the mold shiny) this usually will be the most non-reactive material that can be used. In addition, if abrasion might also be an issue, then the Slick-Sil® process can be used which will make the mold not only anti-bacterial but also leave the surface texture of the material quite smooth to avoid it dragging and abrading the skin. If there is an allergic reaction to silicone material itself (rather rare) then a clear vinyl or clear acrylic, boiled in saline solution, (which will clean impurities off the surface of the mold) can be used, as long as there is not an underlying allergy to plastics.

Did You Know?

Westone has worked with many TV sports announcers over the years. Here are a few who have used our custom-fit products:
Steve Mariucci, Kurt Warner, Marshal Faulk, Deion Sanders, Rich Eisen, Heather Cox, Erin Andrews, Kirk Herbstreit, Pam Shriver, Desmond Howard



10% off!



SiliClone X-act Impression Material

X-act combines the accuracy and dimensional stability of Westone's S-50 cartridge material with the expansion properties of our Pink Silicast syringe material. Requiring only nominal hand strength, it is easily expressed from a manual impression gun. X-act's flow characteristics are more like those seen in a higher viscosity syringe material than the typical cartridge material.

- Vinyl polysiloxane material
- Medium viscosity
- Shore A hardness of 20-22
- 3-4 minute set-up time
- Approximately 4-6 impressions per cartridge

Siliclone X-act cartridge,
Single

Sale Price: \$8.10
Dispenser Price: \$9.00
PN 10111

Siliclone X-act cartridge,
Single with 4 mixing tips

Sale Price: \$9.54
Dispenser Price: \$10.60
PN 10112

Siliclone X-act cartridge,
8/pkg

Sale Price: \$63.00
Dispenser Price: \$70.00
PN 10113

Siliclone X-act cartridge,
8/pkg with 32 mixing tips

Sale Price: \$72.90
Dispenser Price: \$81.00
PN 10114

PockeTalker® Ultra

When hearing situations prove most challenging, the PockeTalker delivers. Compact enough to bring anywhere, the PockeTalker is ideal for 1-on-1 conversations, TV listening, small groups, and much more. The PockeTalker Ultra amplifies sound clearly and easily for better understanding. 100 hours of battery life ensures long-lasting performance.

- 20-40 dB acoustic gain
- External tone and volume controls
- Removable microphone with extension cord
- Compatible with neckloops for telecoil
- Belt clip
- Lanyard
- Requires 2 AAA batteries
- Up to 100 hours of battery life
- 5-year warranty

PockeTalker® Ultra
with deluxe headset, HED 021 and EAR 013

Sale Price: \$94.50
Dispenser Price: \$105.00
PN 62115



10% off!