Back By Popular Demand — Comply™ Tips!

Westone is pleased to announce that Comply™ Products are back in stock!

Comply™ Canal Tips are made from a super-soft, slow-recovery foam that changes shape to fit your dynamic ear canal as they warm to your body temperature. Get an instant fit like you would with a custom earpiece. Your ear canal moves as you talk and chew, getting bigger when you open your mouth and smaller when you close it. The shape of the Comply foam tips changes to match the size and shape of your ear canal with any jaw movements you make. Canal Tips are easy to use and also eliminate the discomfort and feedback (squeal) that can result from other non-dynamic earmold options.

The Comply Pro Fitting System
30521: Contains 10 Standard canal tips, 5 sizes (two of each), 10 Slim canal tips, 5 sizes (two of each) and 10 Sound Tube adapters.

Comply Canal Tips 12/pkg
30531-30535: Comply Standard Canal Tips 0 Vents - 4 Vents
30541-30545: Comply Slim Canal Tips 0 Vents - 4 Vents

Comply Sound Tubes for use with any size Comply Canal Tip
30561: Comply Sound Tubes, 15/pkg
30562: Comply Sound Tubes, 30/pkg

Comply Soft Wraps 10/pkg
42441: Comply also provides Soft Wraps, which can be used for custom-molded hearing aids.

Preparing for Summer Fun!

When most people think of summer fun, which is right around the corner, they think of water. Our custom DefendEar AquaNot swim plugs are the industry standard for keeping water out of the ear, and they’re also terrific earplugs for virtually any high noise environment. AquaNot are the perfect all-purpose summer custom earpiece!

A variation on the AquaNot is our DefendEar Surfer #70. Originally created in response to a surfer’s request for swim plugs that would not block hearing, the #70 features a sound channel through the canal and a polypropylene membrane on the face of the earpiece. The membrane allows speech to be heard while stopping water, cold air, and wind from getting into the ear. The #70 remains especially popular with surfers and is a wonderful option for children taking swimming lessons who want to keep water out and still hear the instructor.

The glaze that makes our DefendEar AquaNots shiny can make them more difficult to insert for some patients. For these folks, just request the “no glaze” or “matte finish” option. The same is also true of our OtoBlast silicone material. #70 are available in “matte finish” only.

Now is the perfect time to order!

Say “Hello” to a Member of the Westone Team

Hank Netherton: International Sales Director

Hank Netherton is our International Sales Director. In his sixteen and a half years with Westone, he has held the positions of Customer Service Manager, Senior Manager of Marketing and Distribution, and trade show “Booth Daddy.” In his current role, Hank handles sales for the music channel. The position requires a lot of global travel, but most of his time is spent in Asia, Europe, and Australia.

Hank’s biggest challenge is, “Understanding and working within the different cultures. What works in one country doesn’t necessarily work in another.” When asked about the language barrier he stated, “Thankfully, the key personnel at most of our partners speak English, but it’s sometimes hard to be sure they truly understand what I am trying to say.” In Japan, he’s known as “Mr. Westone,” and he has even appeared on magazine covers in Hong Kong (our very own celebrity)!

Married for 26 years, Hank and his wife have four children — two boys and two girls. The family likes to go camping, take road trips all across America, and root for the Denver Broncos.

New Safety Orange Color for Silicone

In the past, our silicone orange color was more of a muted, somewhat “sherbet” color that did not meet the needs of dispensers who asked for a true “safety orange” color for a variety of products. We are happy to announce that the new safety orange color is available (the other orange has been discontinued). Just mark “orange” under the OtoBlast or W-1 material — there is no need to indicate “safety orange.”
Energizer® EZ Turn and Lock™ Zero Mercury™ Batteries

Convenient packaging keeps your hearing instrument batteries secure. The dial is easy to turn and the “click” lets you know that the batteries are in position, ready to be dispensed. Color-coded packages are clearly marked with battery size. Batteries feature longer tabs for easy handling.

**Size 13 - AZ13DP-8, 48/box**
Sale Price: $20.25  
MSRP: $25.00  |  Dispenser Price: $22.50  
PN S2461

**Size 312 - AZ312DP-8, 48/box**
Sale Price: $20.25  
MSRP: $25.00  |  Dispenser Price: $22.50  
PN S2462

**Size 10 - AZ10DP-8, 48/box**
Sale Price: $20.25  
MSRP: $25.00  |  Dispenser Price: $22.50  
PN S2464

ENT Pocket Light, Deluxe Set

The small, lightweight ENT Pocket Light features a bright xenon light for effective examination of the ear. Its versatility, durability, and ease of use make it ideal for use in both clinical and field settings.

**Includes:**
- ENT Pocket Light (includes two AAA batteries and xenon bulb)
- Otoscopic head with a reusable speculum
- 2 lighted SofTouch cerumen loops
- 2 lighted stainless steel cerumen loops
- 3 disposable adult specula (4 mm)
- Spare lamp module

ENT Pocket Light, Deluxe Set
Sale Price: $38.65  
MSRP: $47.25  |  Dispenser Price: $42.95  
PN 23151

GemOro Ultrasonic Cleaner

Attractive ultrasonic cleaner, with advanced digital control system, constructed in durable lightweight ABS plastic.

- Weight: 5 lbs.
- Stainless steel tank: 1.2 qt. capacity
- Removable parts basket (handles not included)
- Preset cycle times of 90, 180, 280, 380, or 480 seconds
- Ultrasonic energy: 50/60 Hz

**Tank dimensions:**
- Length: 6.5”/165 mm
- Width: 5.25”/133 mm
- Depth: 2.5”/63 mm

GemOro Ultrasonic Cleaner
Sale Price: $71.95  
MSRP: $89.00  |  Dispenser Price: $79.95  
PN 40154

Hearing Aid Pillow

Contoured pillow features a “trench” that acts as a sound channel. The user can lie comfortably on his or her side and still receive sound without feedback. Ideal for patients who have undergone recent ear surgery or those with sensitive outer ears. The pillowcase is removable for washing.

**Dimensions:**
- Length: 12”/ 30.5 cm, Width: 10”/ 25.4 cm, Depth: 3.5”/ 8.9 cm

Hearing Aid Pillow
Sale Price: $30.00  
MSRP: $39.95  |  Dispenser Price: $32.80  
PN S4163