AquaNots — Not Just for Summer Sports

Although we typically think of the AquaNot Swim Plug for water sports and activities, they offer effective protection in a variety of settings.

The AquaNot’s NRR of 27 is just 2dB less than the NRR of 29 for our maximum attenuating HPD, Style #40 in OtoBlast, but at a much better price. They automatically come with a built-in removal nub, a raised “R” and “L” for side identification, and a variety of colors, all for a single price of $48 a pair.

While we’re on the subject of AquaNots, we’d like to mention the Style #70AQ or Surfer’s Plug. It was designed for water protection, but it’s also excellent at protecting the ear from cold weather that’s common this time of year. This product can be used for all cold weather activities, including skiing, snowmobiling, snowboarding, or any outdoor activity where prolonged exposure to the cold is uncomfortable.

The 70AQ has a sound channel and a membrane window on the surface that transmits sound to the ear drum. This design allows you to understand speech and keeps the ear warm and dry. The price for the 70AQ is $85.00 per pair.

Did You Know: Dancing With The Stars Band

"As musical director of the Dancing With The Stars band, we are very happy with the stellar in-ear monitors Westone has provided us. Everyone is thrilled about their ES60’s and we’re looking forward to a long-lasting partnership between us and Westone Audio.”

— Ray Chew, Dancing With The Stars Musical Director

Hearing Protection for Sleep

Hearing protection for various sleep related issues (snoring, loud neighbors) come with some caveats as to style and material selection. First, while the patient may request the maximum attenuation possible, the type of earpiece necessary for this (style #40) would be too uncomfortable to sleep in.

Having made thousands of pairs of this type of earpiece, we recommend a canal-only solid plug (style #40-4) for comfort, especially when sleeping on the side and thus lying on the ear. Any earpiece in the bowl of the ear will simply be jammed down in the ear and make it impossible to sleep. In addition, any stiff material that would provide the greatest attenuation (like the OtoBlast Silicone) would be unacceptable from a comfort standpoint. We suggest either the RX Vinyl material (in skin tones only) or the W-1 Silicone, available in a wide variety of colors. We also recommend patient counseling to make it understood that this type of earpiece will not eliminate all sound (because of bone conduction) but will help to lower ambient sound to a level that may help the patient to achieve some much needed restful sleep.

Say “Hello” to a Member of the Westone Team

Jamie Daily: Manager of Hearing Healthcare Production

We would like to introduce you to Jamie Daily, an 18-year Westone veteran. As the Production Manager, Jamie is responsible for the day-to-day production of hearing aid earmolds, custom hearing protection, and military products. Jamie started out at Westone as a lab tech and over the years he has worked his way up to lab manager, training specialist, and he served as the manager over quality control and shipping prior to taking over as production manager. Some of Jamie’s favorite things about working at Westone include: the opportunity to mentor the lab managers, interacting with customers, and representing Westone at industry trade shows.

When not at Westone, Jamie enjoys spending time outdoors camping, fishing, and riding ATVs. He also loves fast cars, traveling, and supporting his favorite football team; the Denver Broncos. The place that Jamie would most like to visit in the world is Australia, and of all the places he has already been to, his favorite place would be any beach in California. We are happy to have Jamie as a part of the Westone family and the production team!

Market Your Business With Westone

Westone offers a selection of items for custom imprinting that gets your name and contact information out to the public. Available for customizing are Power One Batteries by Varta (items 52081, 52082, 52083 and 52084), Universal Hearing Screeners (30679), Battery Holders (52671), Polycon Cases (42335) and Squeeze Pouches (42338). Call us today at 800.525.5071 and find out how easy and inexpensive it is.
**Comply Canal Tips**
Comply™ Canal Tips can replace the traditional earmold on many hearing devices. The slow-recovery foam conforms to the ear canal and is comfortable, hygienic, and quick and easy to use.

**Comply Canal Tips (Standard 0–4)**
**Sale Price:** $18.75  
**MSRP:** $19.25  |  **Dispenser Price:** $19.25  
**PN 30531-30535**

**Comply Canal Tips (Slim 0–4)**
**Sale Price:** $18.75  
**MSRP:** $19.25  |  **Dispenser Price:** $19.25  
**PN 30541-30545**

**QH2 Bluetooth Hub & Amplifier**
The ClearSounds QH2 Bluetooth® Hub and Phone Amplifier amplifies virtually any existing home or office telephone for improved phone listening. The QH2 transmits your conversations wirelessly to any Bluetooth headset, neckloop or hearing aid streamer for hands-free calls. A variety of setup options provide superior flexibility.

**Welch Allyn 2.5V Pocket Otoscope**
The 2.5V Halogen PocketScope™ Otoscope with Throat Illuminator (model 22820) is small, convenient, and easy to use.

- Halogen light for true tissue color and consistent, long-lasting illumination
- Simply detach the otoscope head to use the throat illuminator or all-purpose penlight
- Fiber optics provide cool light with no reflections or obstructions
- Wide-angle viewing lens allows for instrumentation under magnification
- Sealed system for pneumatic otoscopy
- Powered by 2 AA batteries (included)
- 1-year warranty

**Welch Allyn 2.5V Pocket Otoscope**
**Sale Price:** $220.00  
**MSRP:** $229.00  |  **Dispenser Price:** $229.00  
**PN 23050**

Phone in photo not included.